



Georgia Leonhart photo  
Ray Daminger, president of Delmarva Air in Lewes, stands in front of a display of the Miele vacuum series that was just made available for public sale three weeks ago. Daminger recommends the Miele series as a way to enhance indoor air

# Excellent air quality is goal of Delmarva Air

## Local business offers German Miele vacuums

*By Georgia Leonhart  
Special to the Cape Gazette*

Ray Daminger of Lewes-based Delmarva Air has turned to a 207-year-old German family owned company to find a solution to the problem of poor air quality in homes. The company is Miele, and its products are vacuum cleaners.

"The purpose of Delmarva Air is to provide people with the products they need to improve air quality in their homes," Daminger said. His initial focus was on whole house air filtration that relies on the use of Envria filters that are applied in the return area of forced air systems.

The Envria filters use a standard electrical adapter that creates an electrical charge in a center filtering screen. The charge causes the filter to capture ultra fine particles such as dust, dander and smoke, Daminger said. Once charged, the particles - which create allergic reactions in humans because human bodies are not designed to filter particles that small - bond to other particles allowing more to be captured, he added.

Dealing with indoor air quality led Daminger to search for additional products. His research led him to Miele. "Meel-a, pronounced like Sheila," Daminger said. He has now been selling Miele vacuums for four months.

The distinction of the Miele vacuum is that it has a true HEPA filter in a closed system, Daminger said. The high efficiency particulate air capture rate permits it to capture 99.97 percent of particles as small as .3 micron, which Daminger said is equal to one-200th the width of human hair.

"The difference is that the

Miele system is a sealed system with a series of filters," Daminger said. "The HEPA filter is the final capture point, not the only capture point."

Miele systems are tailored to home environment factors such as the type of floors coverings in the home and use, such as the pres-

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## Vacuums

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ence of pets.

Daminger, who lives in Milton with his wife Jodie and their 2-year-old son Owen, is excited by Miele's release of a new series of vacuums three weeks ago. Features include increased dust bag capacity, quieter operation and choices between manual or electronic displays.

The showroom for Delmarva Air is located at 17298 Coastal Highway, Unit C, on Route 1 southbound, north of Five Points and across from St. Jude's Catholic Church. It is open from 10 a.m. until 2 p.m., or by appointment, Monday, Wednesday, Friday and Saturday. Additional information is available by calling 684-0825 or by visiting its website at [www.envria.com](http://www.envria.com).

Miele is a German company that has been family owned and operated since it was founded in 1899. It began manufacturing vacuums in 1927 and entered the United States market in 1984. More information regarding its products can be found online at [miele.com](http://miele.com).

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