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Delaware Coast Press

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Vac dealer offers a breath of fresh air

By Adam Donnelly
Coast Press Reporter

Clean air, clean bed, clean floors, clean house -- for that matter, clean body. That's what Delmarva Air is all about.

Delmarva Air owner Ray Daminger recently opened a Miele Vacuum showroom offering 10 models and several other products to keep your home clean and sanitary.



Alan Piñon photo

The assortment of Miele Vacuums is Daminger's most recent addition to the line of products he has been offering from his home in Milton.

"I'm always trying to find new healthy living products," he said.

Daminger noted that everyone uses a vacuum and Miele vacuums, which he stumbled across while doing research, are the perfect fit for his product line that also includes air filters, sanitizers and fruit juice.

Miele Vacuums are HEPAcertified and operate using a sealed system that traps dust particles inside the machine rather than re-releasing them into the air, Daminger said. The vacuums are offered in two different styles, canister and upright.

Ray Daminger recently expanded his business, Delmarva Air, opening a showroom near Lewes on Route 1.

BUSINESS ESSENTIALS

WHAT: Delmarva Air

WHERE: 17298 Coastal Highway, Unit C in Lewes

HOURS: Monday, Wednesday, Friday and Saturday from 10 a.m. to 2 p.m. and by appointment.

CALL: 684-0825

WEB SITE: www.envria.com

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He said the Miele company is a privately owned, family-based organization which manufactures all its vacuums in Germany. Daminger said the Miele company has been around 106 years so they have plenty of experience.

"Vacuums get a lot of abuse but these handle that abuse," Daminger said, noting that they built to last for more than 20 years.

Daminger utilizes the Miele vacuums in another aspect of his business -- mattress sanitation. As a service, he goes to people's homes and sanitizes their beds.

He said often times people don't realize how unsanitary beds can be. According to Daminger, there are 100,000 to 10 million dust mites in a typical mattress and 10 percent of a two-year-old pillow consists of dust mite feces and dead dust mites.

He said dust mites thrive in humid places and they feed off the dead skin flakes of humans, making one's bed a perfect place for mites to reside.

Miele vacuums are one of the tools Daminger uses when cleaning a mattress. Because of the vacuum's sealed system, dust mites and other particles being sucked from the mattress are trapped in the machine leaving the bed and the air cleaner.

Daminger said Miele vacuums can remove 99.97 percent of particles down to .3 microns, which are the toughest size particles to remove.

"We look at it as an air purifier," he said. "As you vacuum, you're purifying the air."

But using a Miele vacuum is just one of the ways to purify the air.

Daminger said he also offers products such as patented electronic air filters. There are only four manufactures in the world who make this special filter which can help produce cleaner air for your home.

Daminger said the electronic air filter goes in the return air system and uses a 24-volt adapter to create an electric field. Particles flow through the filter and become polarized or electrically charged.

Those charged particles bond with other charged particles so the filter can capture them.

Another way to sanitize a home is using anti-allergen spray which Daminger carries in his store and also uses for mattress sanitation.

Aside from selling products to keep your home clean, Daminger also offers a product to help your body -- Himalayan Goji juice.

Daminger said the juice is made from a fruit found in Central and Western Asia and it helps reduce the acidity in the body. He said he has received testimonials from customers who say it has helped with arthritis and inflammation. Others have said it gives them more energy and helps them stay more alert during the day.

For more information on the products Daminger has to offer, visit www.envria.com or contact his store at 684-0825. Hours are Monday, Wednesday, Friday and Saturday from 10 a.m. to 2 p.m. or by appointment. To set up an appointment interested customers can call or stop in his showroom. Delmarva Air is located at 17298 Coastal Highway, Unit C in Lewes.

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